

Partner Community

As our partner, we invite you to register (if you don't have an account yet) and gain access our [Partner Community](#).



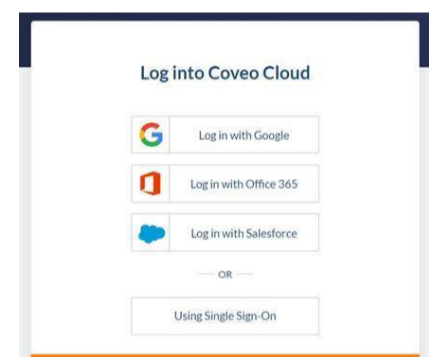
SALES & MARKETING SUPPORT

Through Coveo's libraries in the Partner Community, your sales and marketing team will have access to a variety of enablement pieces, allowing them to win more deals. These include presentation slides, product sheets, battlecards, eBooks, amongst others.

REGISTERING AN OPPORTUNITY

Register any opportunity in the Community to secure it and receive the referral fee when applicable. Instructions on how to register an opportunity are as follows:

- 1 Log in** at connect.coveo.com
SSO through Coveo Cloud Platform using one of 3 standard identity providers; Google, Office 365 or Salesforce.
- 2 Opportunities** Click the "Create an Opportunity" button from the homepage:
- 3 Add all information requested** and save your opportunity. Please note that the information to input concerns the prospective client contact (prospect company, first and last name of the prospect contact, etc.)
Please provide as much detail as possible regarding the specific use case as this will allow our sales team to better collaborate with your team.



New Opportunity: PARTNER REGISTERED

Partner Information

Lead Identified by

Opportunity Information

Opportunity Name <input type="text"/>	Close Date <input type="text"/>
Solution <input type="text"/>	Stage <input type="text"/>

Use Case

The opportunity registration is valid for a period of 6 months. You can register the opportunity again if it is still open after this period. Please refer to the *Friends of Coveo Agreement* for more details. If you have any question, please write to partner@coveo.com or directly reach out to your Partner Manager.